



## GreeneNEWS #17

### **Greene 4.0: a journey of discovery, collaboration and transformation**

It began as an ambitious idea – what if we could help manufacturing SMEs not just talk about green and digital transition, but actually make it happen? Over three years, our international team traversed **seven countries**, hosted transnational workshops, met with SMEs, innovation intermediaries, pilot partners, and researchers, and together we uncovered insights that no theory alone could have provided.

This newsletter celebrates that journey – its challenges, inspirations, and what we leave behind for European manufacturers ready to change.

### **The heartbeat of Greene 4.0: listening to SMEs**

Before building tools, we listened. In a large transnational survey, more than **400 manufacturing SMEs** from across Central Europe shared their realities – from cautious optimism about digitalisation to pressing concerns about costs, skills, and practical support. This wasn't just data; it was the pulse of industry telling us where the real bottlenecks and opportunities lie.

These voices shaped our roadmap and reminded the consortium that transformation isn't a one-size-fits-all journey – it is deeply contextual, human, and iterative.

### **From insight to practice: the User Acceptance Model**

Early in the project, Greene 4.0 partners realised that SMEs needed more than inspiration – they needed a **framework to make sense of their green and digital readiness**.

Enter the **User Acceptance Model (UAM)** – a practical maturity assessment approach that helps companies evaluate where they are now, and where to focus next.

Rather than abstract indexes, the UAM guides SMEs through both **green** and **digital dimensions** – from operations and HR to strategy and enabling conditions – and helps translate assessment into actionable steps. Testing included workshops and pilot engagement with companies across partner regions.

To make the UAM truly accessible, the project also released user-friendly materials – brochures and a video tutorial – walking SMEs through the how and the why.

### **B2GreenHub: where the ecosystem comes alive**

Perhaps the most visible outcome of our collective work is **B2GreenHub** – a digital ecosystem designed to bring coherence to what had been a scattered landscape of tools, services, networks, and opportunities.

Rather than being “just a website,” B2GreenHub is a **living hub** where SMEs can:

- **explore tools and learning paths** relevant to green and digital transition
- **engage with innovation programmes and coaching**
- **connect with providers, demo centres, and peers**
- **find investment readiness support and templates**

It is our answer to the fragmentation that too often stalls progress – a place where inspiration meets action, and where solutions link seamlessly with real business needs.

B2GreenHub was officially **launched in late 2025** and continues to evolve as a resource ecosystem beyond the project’s formal end.

### **Milestones and moments**

The past three years were packed. A few snapshots from the journey:

- cross-border partner meetings in **Portorož, Budapest, and beyond**, where UAM, value chain pilots, and platform integration were refined together.
- a vibrant **Innovation Contest** spotlighting green and digital solutions from across Central Europe – pushing creativity and real-world application.
- transnational co-creation workshops designed to build new partnerships and value chains while weaving policy insights into practice.
- local SME sessions where green and digital challenges were discussed in everyday terms – practical, grounded, and immediately useful.

All of this added up to more than outputs – it shaped *a community*, a network of actors now connected across borders and sectors.

### **Looking Forward: What Comes Next**

While the INTERREG phase of Greene 4.0 concludes, the **impact continues**:

- B2GreenHub remains open for all SMEs and innovation partners seeking support and collaboration.
- the insights from SME engagement and UAM add to a growing evidence base for green digital transformation policy and programmes in Central Europe.
- regional action plans and co-created tools pave the way for future transnational value chains built on sustainability and innovation.

**"Thank you" to our Partners, SMEs and Supporters**

From Austria to Poland, Slovenia to Hungary, Italy to Czechia and Germany – this was a truly European team effort. It was rich in perspectives, built on mutual curiosity, and fuelled by the belief that small and medium enterprises deserve both world-class tools and a supportive ecosystem to thrive in the green and digital era.

Here's to the next chapter – greener, smarter, and stronger together.