





Milestone 2: D2.2.2 1st training cohort (1x region, 3 months, 15+ participants - SMEs & GenF individuals per region)

Report

Version 2

10.2024











Summary of the regional implementation

The initial implementation of the GREENPACT program has demonstrated significant progress towards its objectives, successfully adapting to the diverse regional contexts while maintaining a strong focus on circular economy and impact entrepreneurship.

In Croatia, the program was tailored to the specific needs of the tourism and creative industries, leveraging an online format to maximize participation. The training sessions, conducted through the Zoom platform, covered a wide range of topics, from circular economy principles to impact entrepreneurship. Participants were encouraged to apply these concepts to real-world challenges, fostering a culture of innovation and sustainability.

In the Czech Republic, the program was delivered in a face-to-face format, allowing for deeper engagement and collaboration among participants. The training focused on practical problem-solving, with participants working in teams to develop innovative solutions for the hospitality sector. The emphasis on hands-on learning and peer-to-peer exchange contributed to the program's success.

In Germany, the program adopted a hybrid approach, combining online and in-person sessions. The training content covered a broad range of topics, including circular economy, sustainability, and impact entrepreneurship. Participants were encouraged to apply these concepts to their own business ideas and challenges, fostering a culture of innovation and sustainability.

In Italy, the program focused on generating business ideas in the tourism sector, with a particular emphasis on green and circular economy principles. The training sessions combined theoretical knowledge with practical exercises, empowering participants to develop innovative and sustainable business models. The "buddy" system, which paired experienced professionals with younger entrepreneurs, facilitated knowledge transfer and intergenerational collaboration.

In Slovakia, the program was delivered through a combination of online and in-person sessions. The training focused on empowering students and future entrepreneurs, equipping them with the knowledge and skills needed to drive sustainable innovation. The emphasis on practical application and real-world problem-solving allowed participants to develop innovative solutions for the tourism sector.

Overall, the first implementation of the GREENPACT program has been a resounding success. The program has successfully engaged a diverse range of participants, fostered a culture of innovation and sustainability, and provided valuable training and support. As the program moves into its second round, it is anticipated that the lessons learned from the initial implementation will be used to further refine and enhance the program's impact.

Looking ahead to the second round:

- Increased focus on personalized mentorship to support participants in implementing their ideas.
- Strengthening partnerships between academic institutions, businesses, and policymakers to foster a sustainable entrepreneurial ecosystem.
- Adapting the training content to address specific regional needs and emerging trends in sustainability.

Assessing the Implementation of D.2.1.2: A Regional Overview

The implementation of D.2.1.2, the Green & Impact Entrepreneurship boosting buddy training program, has been a valuable experience across various regions. Each region has adapted the program to its specific context, leveraging its unique strengths and addressing local challenges.









Key Insights from Regional Implementations:

- Tailored Approach: All regions successfully adapted the program to suit their specific needs, demonstrating its flexibility and adaptability. For instance, Croatia focused on the tourism and creative industries, while the Czech Republic emphasized the hospitality sector.
- Intergenerational Collaboration: The buddy system, as implemented in Italy, proved to be a powerful tool for knowledge sharing and fostering intergenerational collaboration. This approach enriched the learning experience and created a dynamic learning environment.
- Practical Application: The emphasis on real-world problem-solving and practical application was a common theme across all regions. Participants were encouraged to apply the knowledge gained to real-life challenges, leading to the development of innovative and sustainable solutions.
- Expert Knowledge Sharing: The involvement of experts from academia and industry was crucial in providing participants with valuable insights and guidance. This collaboration enriched the training experience and ensured the relevance of the content.
- **Digital Tools and Online Platforms:** The use of digital tools and online platforms facilitated wider participation and flexible learning.

Alignment with D.2.1.2 "Draft of the green & impact entrepreneurship boosting buddy training programme":

The regional implementations closely aligned with the core principles of D.2.1.2 "Draft of the green & impact entrepreneurship boosting buddy training programme". Key elements of the program, such as the focus on circular economy, impact entrepreneurship, and intergenerational collaboration, were successfully integrated into the training sessions.

Testing of Drafted Solutions:

The testing of drafted solutions, as outlined in D.2.1.2, was conducted through various methods, including:

- Pilot Projects: Participants were encouraged to implement their ideas on a small scale, allowing for testing and refinement.
- Case Studies: Real-world case studies were used to illustrate the application of circular economy and impact entrepreneurship principles.
- Feedback and Evaluation: Regular feedback and evaluation sessions were held to assess the effectiveness of the solutions and identify areas for improvement.

In conclusion, the implementation of D.2.1.2 has demonstrated the potential to empower individuals and organizations to drive sustainable innovation. By building on the successes of the initial phase and addressing the identified challenges, the program can continue to make a significant impact on the transition to a circular and sustainable economy.

Designing a Robust Sustainability Certification Scheme for Tourism and Creative Industries

Integrating the GREENPACT Certification Scheme

The GREENPACT certification scheme is closely linked to the training program. The training program equips participants with the knowledge and skills necessary to implement sustainable practices within their businesses. Upon completing the training, participants can apply the acquired knowledge to improve their sustainability performance and prepare for certification. The certification scheme, in turn, provides a framework for assessing the effectiveness of the training program and measuring the









impact of participants' efforts. By aligning the training program with the certification scheme, the project aims to create a comprehensive and effective approach to promoting sustainable practices in the tourism and creative industries.

The GREENPACT certification scheme is a crucial component of the overall project, aiming to provide a practical tool for businesses to assess and improve their sustainability performance. To ensure the scheme's effectiveness and relevance, several key considerations have been identified:

Three-Step Validation Approach:

- 1. Desk Research and Literature Review: A comprehensive review of existing sustainability certification schemes in the different regions and relevant (international) literature will provide a solid foundation for the development of the GREENPACT certification scheme.
- 2. International Check: Feedback from project partners and where applicable APs will be sought to ensure the scheme's alignment with international standards and best practices.
- 3. User Feedback: Input from SMEs and Gen F participants will be invaluable in refining the scheme to meet the specific needs of businesses in the tourism and creative industries.

Key Considerations for Certification Scheme Design

The GREENPACT certification scheme will be developed to meet the specific needs of the tourism and creative industries, taking into account various factors such as industry-specific challenges, regional differences, and evolving sustainability standards. Key considerations for the scheme's design include:

- Clear and Measurable Criteria: The scheme will establish clear and measurable criteria for assessing businesses' sustainability performance across environmental, social, and economic dimensions. These criteria will be aligned with international best practices and tailored to the specific needs of the tourism and creative industries.
- **Rigorous Assessment Process:** A robust assessment process will be implemented. This will ensure the accuracy and credibility of the certification.
- Transparency and Accountability: The certification scheme will promote transparency and accountability by requiring certified businesses to publicly disclose their sustainability performance.
- Scalability and Adaptability: The scheme will be designed to be scalable and adaptable to different business sizes and regional contexts. This flexibility will enable a wide range of businesses to participate in the certification process.

To effectively implement the GREENPACT certification scheme, the project will undertake several key activities:

- Development of a User-Friendly Self-Assessment Tool: A user-friendly self-assessment tool will be developed to guide businesses through the certification process. This tool will provide clear instructions and checklists, making it easy for businesses to assess their sustainability performance.
- Promotion and Dissemination: A comprehensive marketing and communication strategy will be implemented to raise awareness of the certification scheme among businesses and consumers. This will involve various channels, such as social media, workshops, and webinars.
- Training and Capacity Building: Training programs and technical assistance will be provided to support businesses in understanding and implementing sustainable practices. This will help businesses meet the requirements of the certification scheme and improve their overall sustainability performance.

In addition to the certification scheme, the project will deliver several other outputs to support its implementation and dissemination, including regional meet-ups, training-the-trainer programs, digital campaigns, and joint publications. These activities will contribute to the wider adoption of sustainable practices in the tourism and creative industries.







Buddy Boosting Training Program: "GREENPACT program - Osposobljavanje za cirkularno i impact poduzetništvo"

D.2.2.2 - Croatia (Step RI/PP5 + City of Rijeka/PP6)

Version 1 07 2024













Regional approach

While the core principles of the GREENPACT program apply across all regions, in Croatia, the program was adapted to address the specific challenges of the tourism and creative industries, particularly in light of the seasonal nature of tourism. The online format was chosen to ensure wider participation, allowing for flexibility in scheduling.

The first BBTP in Croatia was planned jointly by the PP5 (Step Ri) and PP6 (City of Rijeka), together with support of associated partner - Faculty of Tourism and Hospitality (FMTU).

Croatia named the program "GREENPACT program - Osposobljavanje za cirkularno i impact poduzetništvo". Translation: "GREENPACT program - Training for circular and impact entrepreneurship"

We decided to conduct online training sessions (via Zoom platform) for easier participant enrolment. We established a schedule and issued a public call for the regional GREENPACT program. Expected participant commitment: up to four hours per week, online.

Tentative schedule over eight weeks: two-hour lectures twice a week in the afternoon (with recordings available for self-paced viewing), two hours of independent work, and one hour of discussion on completed tasks.

Open applications invited future and existing entrepreneurs and managers in tourism and creative industries interested in learning about circular economy principles and impact entrepreneurship. The program included training, counselling, and mentorship, aiming to transform businesses towards sustainable practices.

We received the applications online and via email, with participants providing their name, company or institution, email address, phone number, and position.

We received 40 applications, 20 of which were from Gen F, 17 from the SME sector, and 3 from NGOs.

The program started May 7th 2024, and lasted to June 25th 2024 (due to the ongoing tourist season, the number of participants began to gradually decline, as most of our participants were from the tourism sector.)

After the successful completion of the first cohort, the next steps involve preparing for the Final International Lab in Croatia. Selection for this lab is ongoing, with participants chosen based on their performance and proposed solutions during the training. Sessions among partners have been held to exchange experiences with the first cohort, helping to refine the approach for the next training round.

Consolidated Information on the Pilot Activity

The first implementation of the GREENPACT program in Croatia successfully met the goals set in the Application Form (AF), focusing on circular economy and impact entrepreneurship in the tourism and creative industries. Participants from various sectors engaged in collaborative sessions, developing practical solutions to local challenges. Key achievements include increased participant engagement and innovative business transformation concepts. Based on feedback, adjustments for the next cohort will include tailored mentorship and modified schedules to accommodate industry demands.









Program





GREENPACT Incubator Program

Training for Circular and Impact Entrepreneurship

Tuesday, May 7 to June 25, 2024

Zoom link for all training sessions: https://us06web.zoom.us/meeting/register/tZ0tfu6gpzsvG9Z58v-bg5fFZrcjSA6h7IUS. Please register in advance. After registration, you will receive a confirmation email containing information about joining the meeting.

Workshops will be held on Tuesdays and Thursdays from 3:00 PM to 5:00 PM. The schedule is subject to change to better accommodate participants.

DAY	DATE	TIME	TRAINING TITLE	LECTURERS	PROGRAM
Tuesday	07.05.2024	3:00 PM - 5:00 PM	Introduction to Circular Economy and Impact Entrepreneurship	Boris Golob	GREENPACT Incubator Program
Thursday	09.05.2024	3:00 PM - 5:00 PM	Analysis of Circular Transformation Challenges	Boris Golob	GREENPACT Incubator Program
Tuesday	14.05.2024	3:00 PM - 5:00 PM	Value Chain and Causes of Linear Economy	Boris Golob	GREENPACT Incubator Program
Thursday	16.05.2024	3:00 PM - 5:00 PM	Circular Business Strategies	Boris Golob	GREENPACT Incubator Program
Tuesday	21.05.2024	3:00 PM - 5:00 PM	Understanding Customers and Market Influence on Circularity	Boris Golob	GREENPACT Incubator Program
Thursday	23.05.2024	3:00 PM - 5:00 PM	Understanding the Business Model	Boris Golob	GREENPACT Incubator Program
Tuesday	28.05.2024	3:00 PM - 5:00 PM	Practical Experience – Entrepreneur Presentations	Company	GREENPACT Incubator Program















Tuesday	04.06.2024	3:00 PM - 5:00 PM	Circular Business Models and Their Application	Boris Golob	GREENPACT Incubator Program
Thursday	06.06.2024	3:00 PM - 5:00 PM	Creating an Implementation Plan (Roadmapping)	Boris Golob	GREENPACT Incubator Program
Tuesday	11.06.2024	3:00 PM - 5:00 PM	Introduction to Presentation Skills	Boris Golob	GREENPACT Incubator Program
Thursday	13.06.2024	3:00 PM - 5:00 PM	Creating a Presentation	Boris Golob	GREENPACT Incubator Program
Tuesday	18.06.2024	3:00 PM - 5:00 PM	Mentoring	Boris Golob; Neven Tamarut	GREENPACT Incubator Program
Thursday	20.06.2024	3:00 PM - 5:00 PM	Mentoring	Boris Golob; Neven Tamarut	GREENPACT Incubator Program
Tuesday	25.06.2024	3:00 PM - 5:00 PM	Presentation of Circular Transformation Ideas	Participants	GREENPACT Incubator Program











An example of how the certificate looked for one participant:











Registrations and Participants

We received the applications online, via email greenpact@uniri.hr, where participants provided the following information:

- Name:
- Company/Institution/Organization:
- Email Address:
- Phone Number:
- Position:

We received 40 applications, 20 of which were from Gen F, 17 from the SME sector, and 3 from NGOs.

Result/Feedback

Participants in the training program proposed a range of solutions. For instance, one group from the tourism sector developed a plan to reduce single-use plastics by switching to reusable amenities, while participants from the creative industry designed a resource-sharing platform for sustainable production. These solutions demonstrate the practical application of circular economy principles and were developed through cross-sector collaborations

At the end of each session, participants completed an online survey (via Zoom) on their satisfaction with the specific training and the instructor.

The questions were more or less always the same (with grade 1 indicating dissatisfaction and 5 indicating great satisfaction):

- 1. The seminar met my expectations.
- 2. The knowledge gained is applicable in practice.
- 3. The content was well-structured and easy to follow.
- 4. The knowledge I gained will help me perform better.
- 5. The instructor is knowledgeable and knows how to convey knowledge

The overall average rating for all the trainings throughout the entire program was 4,77.

Impressions

An example of a public call on the STEP RI website for the GREENPACT program - Training for circular and impact entrepreneurship











An example of a public invitation for an Instagram post for GREENPACT program - Training for circular and impact entrepreneurship



An example of a public invitation for a Facebook post for GREENPACT program - Training for circular and impact entrepreneurship

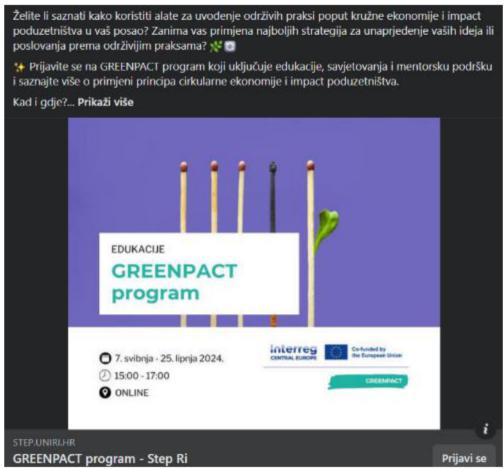
COOPERATION IS CENTRAL Page 10











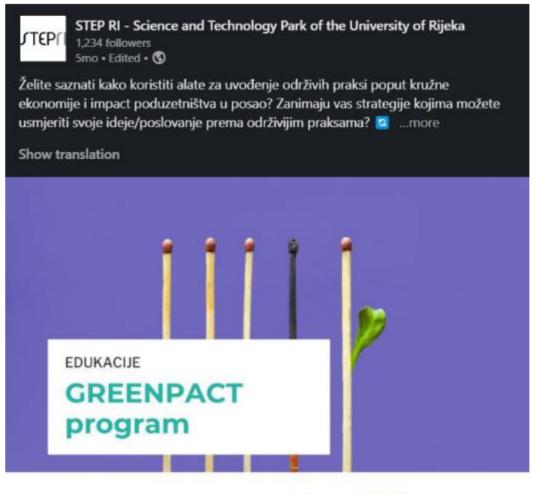
An example of a public invitation for a LinkedIn post for GREENPACT program - Training for circular and impact entrepreneurship



















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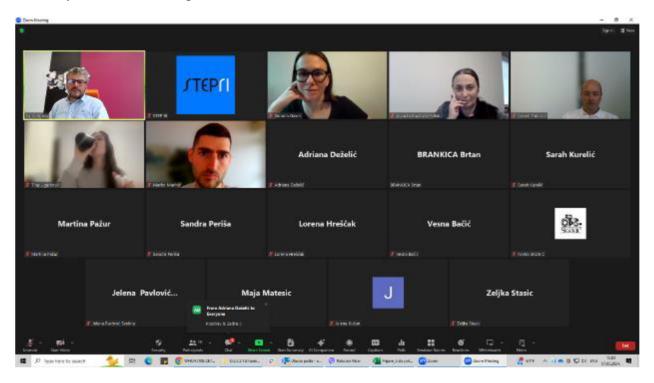


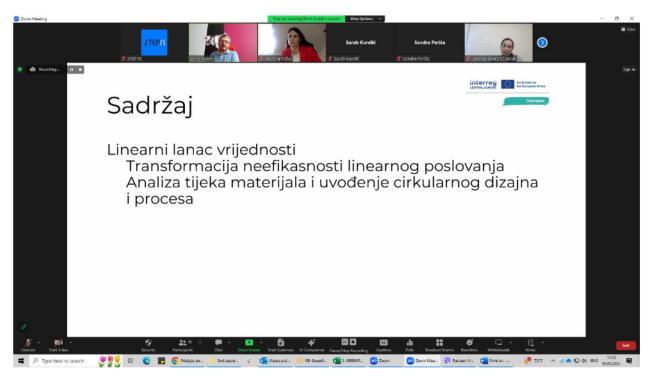






An example of online training sessions via Zoom





COOPERATION IS CENTRAL Page 13

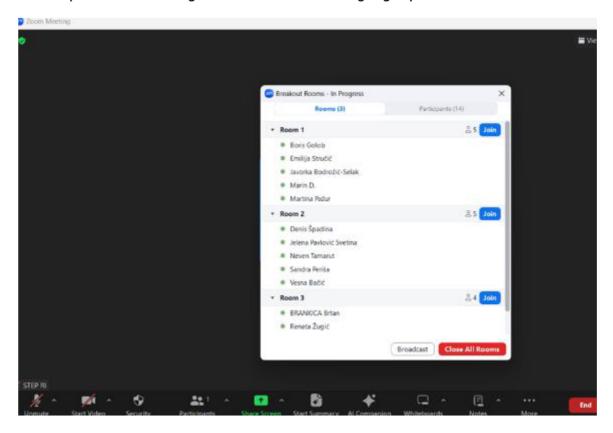








An example of online training sessions via Zoom - working in groups









Buddy Boosting Training Program: 12týdenní tréninkový program GREENPACT March 5 - May 28, 2024

D.2.2.2 - South Bohemia Region (HK ČR/PP7 + VŠTE/PP8)

Version 1 07 2024













Regional approach

The first BBTP in the South Bohemia "12týdenní tréninkový program GREENPACT" ("The 12-week GREENPACT training program"), was planned and organised jointly by the VŠTE (PP8) and HK ČR (PP7). The training took place in České Budějovice in the premises of VŠTE. At all the training program composed of 12 face to face sessions organized from March 5 till May 28, every Tuesday from 11:30 to 13:00 pm. The lectures/sessions were lectured by the experts of the VŠTE university.

The training was based on solving real-world business issues in the hospitality sector concerning introducing circular and sustainable approaches into the business environment. The participants were looking for solutions concerning the changes identified during the Collaboration Lab (D.2.1.1) and during the training course. The challenges identified concerned at three topics:

- I. Customer communication campaign/strategy (effective communication channels to promote responsible customer behaviour)
- II. Linking to local producers (...meat, raw materials, more...)
- III. Sustainable management of the premises and promoting sustainable practices to the customers

The concrete structure and the approach used in the training program followed the D.2.1.2 Draft of the Green & Impact Entrepreneurship boosting buddy training programme methodology. In this regard the lectures focused on passing necessary knowledge and supporting teams in developing circular and sustainable solutions for the hospitality industry. Based on the D.2.1.2 the structure of the training could be summarized in the following structure:

- A. Introduction in circular economy and impact entrepreneurship
- B. Challenge & problem framing and forming the teams from the participants
- C. Developing of the Value Proposition Canvas Model for the proposed idea by the teams
- D. Developing of the Business Model Canvas for the proposed idea by the teams
- E. Costs and revenues for the proposed idea by the teams
- F. Training in the presentation skills and development of the presentations by the teams
- G. Final presentation and defence of ideas by the teams
 - a. The last session has been organized as a presentation of the developed ideas and solutions to business professionals from the Chamber of Commerce, hospitality sector and PR.

Program

WHEN	WHAT	wно	WHERE
5.3.	Introduction to circular economy in the hospitality sector	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE







GREENPACT

12.3.	Presentation of individual topics realted to the Buddy Training Programme, Formation of student teams (with each team then selecting one of the presented topics for their semester project)	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
19.3.	Each teams' preparation of a specific plan of individual activities to be implemented in order to achieve the set objectives of their projects	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
2.4.	Work of individual teams on the Value Proposition Canvas Model (regarding parts entitled "Customer Jobs/Gains/Pains") The Value Proposition Canvas The Value Proposition Canvas Only Candonse Only Ca	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
9.4.	Work of individual teams on Value Proposition Canvas Model (regarding parts entitled "Products and Services/Gain Creators/Pain Relievers")	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
16.4.	Work of individual teams on the Business Model Canvas (regarding parts entitled "Key Activities/Value Propositions")	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
23.4.	Work of individual teams on the Business Model Canvas (regarding parts entitled "Customers Segments/Customer Relationships")	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE







GREENPACT

	The Business Model Canvas		
	Exp furthers Sup Addition		
	Work of individual teams on the Business		
30.4.	Model Canvas (regarding parts entitled "Key Resources/Key Partners/Channels sections")	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
	An expert lecture given by Ing. Jakub Horák, MBA, PhD. on costs and revenues in the circular economy, Finalization of the Business Model Canvas (regarding parts entitled "Cost Structure/Revenue Streams")	PeJakub Horák, MBA, PhD. (external expert)	on site VŠTE
7.5.			
14.5.	Development of presentations for final defense of projects	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE
21.5.	Development of presentations for final defense of projects Presentation of student projects Buddy Training Programme Buddy Training Programme Buddy Training Programme	Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE)	on site VŠTE









Benefits of activities

Sustainability Continuous productivity

Process and product improvement

Uniqueness Support for

Support for sustainable transport
Originality and beauty of the location



EcologyPromoting a sustainable lifestyle

*Environmental impact

Green

experiences
Improving the quality
of life of residents
Harmony with nature

Final presentation and defence of projects by individual teams in front of entrepreneurs from the hospitality sector.

The ideas covered the topic of how to promote sustainable practices via thorough campaigns on social media, how to utilize and promote collaboration with local suppliers, and showed some possibilities how to utilize modern technology (lasers) for ensuring sustainability of the public space directly connected to the hospitality provider premises.





Petra Pártlová, Ph.D. (VŠTE), Radim Dušek, Ph.D. (VŠTE), Matěj Mareš (HK ČR), Luděk Keist (JHK – director), Mr. Necid and Mr. Rejnek(JHK), and business professionals representing hospitality and marketing (doc. Sbrahám, Ing.

Boušková)

on site VŠTE

28.5.









Registrations and Participants

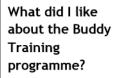
Participants for the Green and Impact Entrepreneurship boosting buddy training program were selected through open call and by promotion to the students at the VŠTE university.

The first session on 5th of March was attended by 32 participants. The regular attendees of all 13 sessions were in average 25 participants, representatives of the Gen F (mostly the students and young aspiring entrepreneurs). The training program have been finished by 24 person participants, organized in 9 teams (each team formed by 3 to 4 people).

The Attendance Sheets are available the following LINK: Prezenční listiny

Result/Feedback

The feedback was asked via a google form at the end of the training program. We received 13 completed questionnaires, the results are below. Overall we were satisfied with the results and can build on the feedback for the planning of the second round.





Representative feedback provided:

- Teachers' approach as expert advisors. I also liked the opportunity to have hands-on experience rather than just theory.
- Creativity, a partial extension of theory into practice, always a positive atmosphere.
- Working in teams, applying knowledge to practice, views from different perspectives given by experienced practitioners.
- What I liked most was the creative concept of the seminars, we were given enough space for teamwork.
- Involvement in business practice

What would I change about the concept of the Buddy Training

Representative feedback provided:

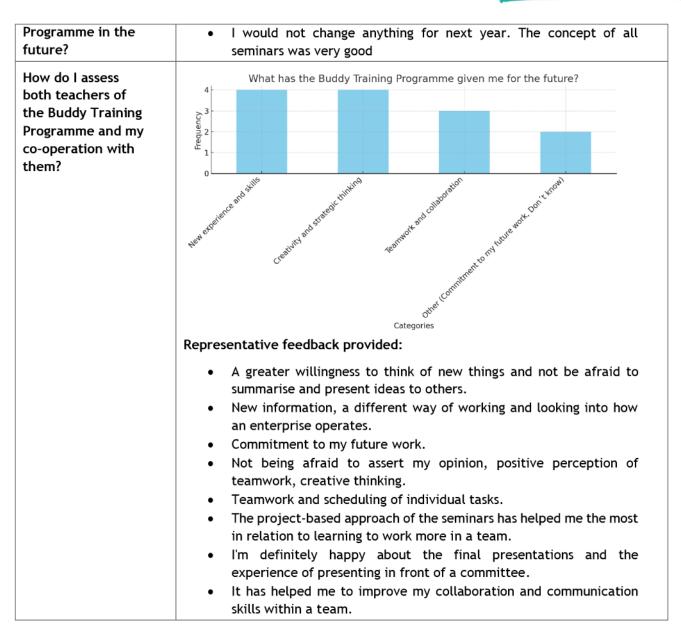
- Setting aside more time (e.g. instead of lectures).
- Maybe I would increase the time for completing the project, for example by combining a lecture and a seminar



















Impressions

What we have found out and learned so far:

- · From the business perspective
 - 1. Companies are interested in sustainable practices but do not know how to proceed
 - 2. Companies can not utilize the **potential of promoting** their sustainable practices (they do not know "how to sell it the customers")
 - 3. Companies do not trust the young (GenF) to deliver practical outcomes
 - > this can be overcome by focusing on their real problems
- From the training perspective
 - 1. Solving specific challenges has proved to be a good learning experience for the GenF
 - 2. GenF can provide relevant inputs and insights to the business sector
 - 3. Business sector is interested in the outcomes (as prooved at the final presentation)

As a good practice we could point out following aspects of the training program:

- · Working in teams
- Providing rigorous and methodology supported in academically driven background
- Working on real-world issues
- Final presentation in front of the expert committee, providing feedback

Photo from the final pitching before of the expert committee





























Buddy Boosting Training Program Round 1: "Gemeinsam lernen, nachhaltig handeln" April 15-June 24, 2024

D.2.2.2 - Stuttgart Region (HdM/PP1 + WRS/PP2)

Revised final Version 10 2024













Regional Approach

The first BBTP in the Stuttgart Region "Gemeinsam lernen, nachhaltig handeln" ("Learning together, acting sustainably") was planned and organised jointly by the LP (HdM) and PP2 (WRS).

Of course, this being the first of two rounds of the training program, a lot of thought went into the development of the content. Our overall framework was based on the methodology of WP2 (D.2.1.2):

- information on circular economy and sustainability, best practices and implementation strategies,
- impact entrepreneurship, its rationale and performance management frameworks,
- development of innovative and sustainable business models within the creative industries.

Following these guidelines, we had discussions with regional institutions like the Impact Hub Stuttgart, who are experts in network building and knowledge transfer on all aspects of sustainability. They came up with some suggestions and contributed to the below programme.

In regard to the format, it was decided to develop a programme in a hybrid way from April 14 to June 24, every Monday afternoon from 4-6 pm (except for two Mondays during vacation time). Within these nine sessions we had three live sessions: the kickoff, the middle session, and the kickout. The rest of the classes were held online on Zoom. For all sessions we hired external experts on different aspects on sustainability, circular economy, etc. (details see below), in order to inform the participants as best and profoundly as possible. Of course, within the given time of app. 1.5-2 hours the sessions would only handle a part of these subjects but offered an overview and hopefully gave some inspiration and motivation to dig deeper.

The next step was to promote the programme as widely as possible, both among young people, i.e. students, and among companies in the creative industries. We developed a website and a fairly comprehensive form to find out as much information as possible about the applicants, e.g. motivation to participate, possible sustainability challenges, existing experience, etc.

The form was distributed via all available internal and external channels like websites, information cards, social media and mailings. After the application deadline the number of registrations was at 12 representatives from CCI companies and 10 students/young people.

However, after scanning all the registration forms and the information provided, it became clear that the programme participants were more interested in gaining knowledge about different aspects of sustainability than in bringing their own challenges. It was therefore decided to re-brief the workshop leaders and to focus more on information transfer and less on company challenges. Of course, where available, such as for the representative of a large and traditional publishing house (Klett Verlag), the given challenge was discussed in some sessions.

External pressures such as regulation and competition were also significant barriers. Uncertainty about consumer demand and the complexity of ensuring sustainable practices throughout the supply chain were additional concerns. Overcoming cultural and organisational barriers, as well as a lack of clear guidance and support, were further challenges faced by these SMEs. Despite these obstacles, SMEs expressed a strong desire to contribute to a more sustainable future.

Side note: For the planning of the second round of the training program we will focus more on asking about concrete challenges in order to enforce the team building and discussion of solutions, and less on the exclusive knowledge transfer.









Programme

All sessions were designed by the session leaders/speakers to be as interactive as possible. Mostly short keynotes or presentations were followed by Q+A, sometimes the group was split in breakout sessions to work on miro boards or something similar, with short presentations of the outcomes.

All videos und presentations are available here: https://filestore.hdm-stuttgart.de/s/z1VZTunSUIhQUgs

WHEN	WHAT	WHO	WHERE
15.4. 16:00 -18:00	Kick-Off: _Welcome _Getting to know each other: introduction round by all participants _Introduction to the GREENPACT project _Introduction to Circular Economy and Impact Entrepreneurship _Questions and informal discussion: What are your expectations? What are you interested in? Do you have any questions? _Introducing the program in detail	Luca Randecker, Violetta Fasulo (both HdM), Leonard Negurita, Margit Wolf (both WRS)	Playpark @HdM
22.4. 16:00 -18:00	Challenge and Problem Framing: How can we identify the challenges and problems of ecological, economic and social sustainability? Generator Challenge & Problem Framing Held Workshop Gemeinsam wirken Impact Hub Stuttgart Das Okogystem für ruschhaltige Innovationen in Stuttgart	Sevi Savvaidou, Impact Hub Stuttgart	zoom
29.4. 16:00 -18:00	Processes, value chains/supply chains, resources or product/service/software life cycle - an overview	DrIng. Philipp Preiss Institute for Industrial Ecology (INEC)	zoom









	Produkt-Lifecycles und Life-Cycle Thinking - Grundlagen einer Ökobilanz Vortrag im Rahmen von "Geneinsam lernen, nudrhaltig handein" 29. Aus 1922 10:10 Uhr – 173-60 Uhr Doug Bakup Ress Best leide Grundlagen einer Life Life Life Life Life Best leide Grundlagen einer Life Life Life Life Best leide Grundlagen einer Life Life Life Life Life Life Life Life		
6.5. 16:00 -18:00	Best practice examples: Green Deal and CSRD: What does it mean for the CCIS? The sustainability project group at Pulsmacher Kommunikationsagentur: goals, activities, communication and results UNSER PULS SCHLÄGT NACHHALTIG	Tina Kammer, Interior Park Jens Kenserski, Pulsmacher	Das Gutbrod @WRS
13.5. 16:00 -18:00	Sustainability and bioeconomy in the Stuttgart Region: overview, networks, projects, challenges and specific tips Interception Intercept	Eberhard Wachter, Robin Schmücker and Daryna Zaitseva, all WRS	zoom
3.6. 16:00 -18:00	Sustainable IT and Green Coding Green Coding Nachhaltigkeit bei digitalen Produkten und Online-Diensten	Arne Tarara, CEO Green Coding Berlin	zoom









10.6. 16:00 -18:00	Economy for the common good (ECG) and sustainable business models using the Ecogood Business Canvas (EBC) as an example GEMEINWOHL-ÖKONOMIE UND NACHHALTIGE GESCHÄFTSMODELLE AM BEISPIEL ECOGOOD BUSINESS CANVAS (EBC)	Hartmut Schäfer, ECG Consultant and Co- Founder of the EBC	zoom
17.6. 16:00 -18:00	Impact Measurement Impact management & measurement Impact Management Impact Management	Sevi Savvaidou, Impact Hub	zoom
24.6. 16:00 -18:00	Best practice examples and Kickout: Communication for the climate - what is it about? Sustainability in the City of Stuttgart: Projects and Activities Klimaschutz in Stuttgart: Der Klima-Fahrplan 2035 Probability of Stuttgart: Der Klima-Fahrpla	Coool Agency, Tobias Kollmann Nadja Widmann, City of Stuttgart	Das Gutbrod @WRS











All participants received a certificate of participation on completion, the students received 2 ECTS, depending on their frequent participation in the lessons.



Registration and attendance

12 representatives from CCI companies and 10 students/young people registered for the training programme. The number of attendants during the meetings varied from 16 to 22. At the end of the programme 17 certificates were issued.

Result/Feedback

Right after the programme, we asked all participants for their feedback via a google form. We received 15 completed questionnaires, the results are below. Overall, we were quite satisfied with the results and can build on the feedback for the planning of the second round.

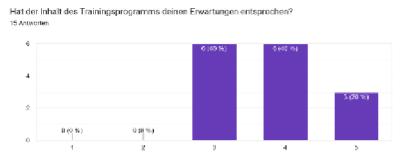








Did the programme meet your expectations?



What further or other expectations did you have of the training programme?

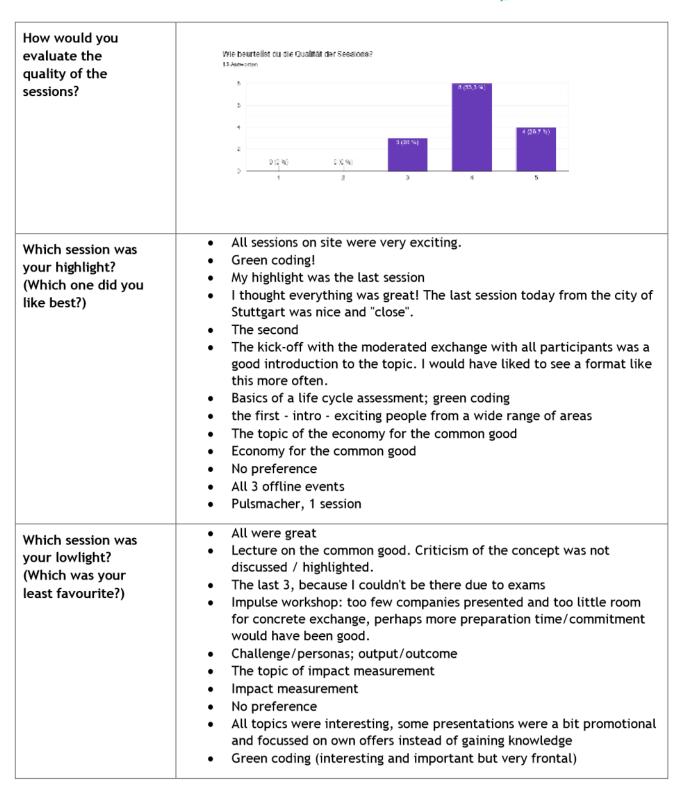
- More interaction among the participants.
- Maybe 1-2 more times the possibility to work on tasks in small groups (only extra :))
- Participating companies could have participated more actively: their ideas / concerns / projects, trying to find solutions (especially from the students)
- More interaction
- More exchange of ideas with young people, more space for discussion / exchange, more concrete ideas / first steps to bring what has been learnt into your own company and apply it there
- Fewer lectures, more workshop format on site. E.g. several groups each have to create a website on the topic of xyz, then CO2 is measured and the most sustainable website is praised. Reflection afterwards: how did the team proceed, why was it more successful? Or you put various materials on the table and each team has to create something concrete from them. Afterwards, the team that has managed to create the product with the most environmentally friendly materials is evaluated. This would be much more interactive and more suitable for dealing with sustainable business than, for example, the webinar on personas or output/outcome.
- I would have liked more joint training with concrete suggestions for solutions - perhaps in the autumn session.
- I didn't get enough learning together
- More holistic content with a specific orientation
- A little more reference/best practices to the creative industries
- More space to work together and exchange ideas with students
- · Networking and learning









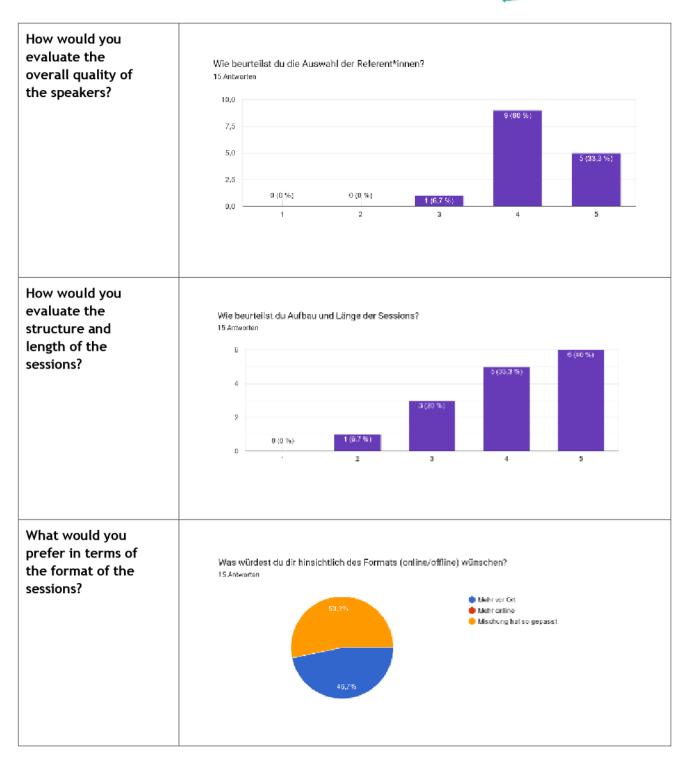










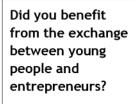




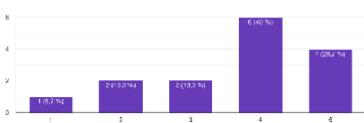








Hast du von dem Austausch (junge Menschen/Unternehmer*innen) profitiert? 15 Artwerten



What did you like best about the training programme?

- The variety of topics.
- So many different people
- Input from different companies from the field and their experiences
- The atmosphere was great! Very relaxed, so it was fun to learn something new.
- The relaxed atmosphere
- Different topics and facets of sustainability, I was able to take away some ideas and implement them directly
- Good organisation of the training programme, lectures built on topical knowledge, many top speakers, good presentations (comprehensible slides), possibility to access slides later.
- the broad range of participants and contributions
- The content
- the organisation and the places where we met were very nice.
- Basic information
- The variety of topics, networking opportunities and offline events
- Exchange, stay tuned, get to know the players (group & speakers)

What did you like least about the training programme?

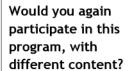
- That the dates were not flexible!
- Nothing
- Online session
- Scratched the surface too much, few concrete steps for your own work
- Some of the speakers advertised their services, little reference to student life, content from the Impact Hub was presented in a rather boring way and the reference to the overall topic was often unsuccessful. The moderation could also be better at one point or another.
- The programme was sometimes too short for long journeys
- The non-implementation of joint learning
- the lack of information about speakers at the beginning and the clear description of the objective.
- Nothing
- It is certainly difficult to provide the right input given the diversity of participants. Overall, there was already a lot of knowledge in the group and some presentations scratched the surface; I would have liked more practical application examples



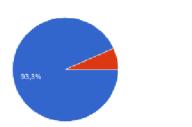








Würdest du an einem Trainingsprogramm mit neuen Inhalten erneut teilnehmen?



If you would like to leave us any other feedback or suggestions, this is the place to do so:

- We would love to have more flexibility and also invite larger representatives from the business world!
- Many thanks for organising!
- Although I wasn't always allowed to be there, it was fun and I learnt a lot and now I'm much more aware of things. Thanks for the great work

Nein

- Suggestions: The meetings were on Monday evenings after everyone had already had a long day. The start of the sessions could be more energising and the Zoom room could be opened 15 minutes earlier to encourage a relaxed exchange between the group. After the first meeting, I had forgotten the names of all the participants and the overview of who was there. Perhaps a participation list with everyone's name, institution and email address would be good for easier networking in compliance with data protection regulations, of course, if everyone agrees. More small group work with specific work instructions would also be good to promote dialogue and getting to know each other.
- The training programme was really great for the first time. Applause goes to the organisers!
- As described above, I would have liked more active interaction i.e. real training in workshops, developing and collecting ideas and suggestions together (like at the first meeting)
- Overall, I was not convinced by the concept.
- I suggest two themes: 1. the content must form a coherent material with a clear structure. Therefore, each reference adds a block to form the whole wall at the end. (In this case, we avoid repeating info.) 2. the onsite meeting should have a different content and structure than the online meeting. Therefore, it should be more interactive. As a workshop to reflect on the theoretical information from the online meeting.
- Thank you very much for the great organisation and very pleasant atmosphere!
- in ACTION Coming together e.g. by planning the circular lab in places like this - even more space to work / think / exchange together would be great!









Impressions







Nachhaltigkeitskommunikation

24 responses

energieeffizienzbericht
positiv formulieren
sprachwahl ansprache
motiviert vs demotiviert
sensibilisierung
green claim directive
klimapsychologie
aktuell
green washing
verpflichtung
energieeffizienzbericht
spositiv formulieren
sprachwahl ansprache
motiviert vs demotiviert
erhobener zeigefinger
wege
intern und extern
zieigruppe
digital und analog
green washing
fehlende transparenz
nachhaltigkeitsbericht
verantwortlichkeiten

















Green Deal

30 responses

industrie-transformation
gemeinsam anreize setzen
jeferketten berüchter verpackung enweinen an anreize setzen
berüchterstattung reparierbarkeit
eu-regularien gemeinsam schonmal gehört nationales recht
handel mit den emissionen enkeltauglich
eu-regularien gemeinsam enkeltauglich eine der enstelle verparierbarkeit nationales recht nationales recht nationales recht enkeltauglich einer der enstelle verprieben verprieben untermehmenskontext innovationen netzen berüchtspflicht verpflichtungen kreislaufwirtschaft pfand nachvaltiges wirtschaften korventrionel zu nachhalten.











Buddy Boosting Training Program in Veneto: Circular Economy & Sustainable Tourism: Veneto area for entrepreneurship of the future

"Economia Circolare e Turismo Sostenibile: il de Veneto per l'Imprenditoria del futuro"

D2.2.2 - Veneto Region (Enaip V./PP3 + Reg. Veneto/PP4)

Version 1 09 2024











Organisation

The first BBTP in the Veneto Region "Economia circolare e Turismo sostenibile: il Veneto per l'imprenditoria del futuro" (Circular Economy & Sustainable Tourism: Veneto area for entrepreneurship of the future), was planned and organised jointly by the ENAIP Veneto (PP3) and Veneto Region (PP4). The first BBTP sessions were implemented from April 2024 to June 2024. A second BBTP mentoring session, final one, was organised in September with the awarded futurentrepreneurs. Each session was divided into practical exercises and theoretical lectures. The mentoring & tutoring of BBTP were divided into 4 rounds: plenary round; first individual mentoring, second individual mentoring, third individual mentoring and final mentoring & coaching session (September). All the sessions were held online, so to facilitate the attendance.

The training program included a business idea generation track, starting with the goal of merging tourism with green transition & adaptation. After delving into circular economy principles and green entrepreneurship concepts, participants were guided through a comprehensive idea generation process, culminating in the preparation of a Greenpact Business Model Canvas. Using the traditional Business Model Canvas as a base, trainers worked with participants to adapt it to sustainable tourism. The process explored all stages of a business model, focusing on feasibility in tourism, with participants developing ideas such as travel organization, hospitality services, and enhancing the culinary sector. The adaptation focused on integrating environmental sustainability by emphasizing eco-friendly practices, resource efficiency and community involvement in the tourism offerings.

The training program was organized by alternating online meetings with weekly project work. After each training phase, participants were given the opportunity to develop their own business model, which they then presented to their peers in the following session. This approach allowed participants to apply the concepts learned in the training to their own projects, fostering practical understanding and collaborative feedback. The combination of online meetings and individual project work ensured a dynamic learning experience and supported the development of sustainable business ideas.

In June 2024, upon completing the project work activities, all participants developed a tourism proposal using the Greenpact Model Canvas. The exercise required them to demonstrate their understanding of green entrepreneurship and the circular economy by applying these principles to various phases of the tourism offer. They focused on reducing environmental impact during travel, accommodation, and recreational activities. The activities had to emphasize the enhancement of local cultural and occupational resources, ensuring sustainable and community-centered tourism development.

The training program was structured from April to June, with participants completing their project work. After the summer break, in September, the evaluation phase of the participants' work was conducted, along with the selection process for those who would take part in the next international phases of the project. This final phase allowed for a comprehensive review of the skills gained during the training and the identification of the most suitable candidates for future international collaboration and learning opportunities.

The final phase of activities took place in September, focused on preparing candidates for the international phase of the project. This phase followed the evaluation of the participants' work and the selection of those who would continue. The preparation included refining the skills and knowledge gained in the previous months to ensure the candidates were ready for the international collaboration lab. This allowed the selected participants to be well-prepared for the upcoming international stages of the project.









Regional approach and program

In the Veneto Region, ENAIP Veneto tested the GREENPACT training program adapting the Green & Impact Entrepreneurship Boosting Buddy Training Programme, which provided a roadmap, concept, and tools, for training both Generation for the Future (GenF) participants and Small and Medium Enterprises (SMEs).

The program utilized an intergenerational "buddy" approach, where GenF received entrepreneurial insights while SMEs benefited from expert support to transform their business models into greener and more impactful ones. Additionally, GenF received suggestions from SMEs on entrepreneurship, while SMEs obtained potential market & consumers inputs from GenF.

This implementation served as a testbed for solutions developed under D.2.1.2. The training content was tailored based on sector needs (provided by Regione Veneto RIS3 analysis), which were evaluated through meetings with local stakeholders, including the Veneto Region Tourism Department (not a partner in the project, but strategically involved in content selection).

The training focused on generating business ideas, especially in the tourism sector. One of the key challenges was the initial difficulty in engaging GenF and SMEs, particularly in terms of generating business ideas. Experts adopted the tools prepared by the project partners and, in addition, adapted the Business Model Canvas to the tourism sector, helping participants develop their own business models. The training path also created a competitive evaluation process to select participants for a pitching competition at the International Collaboration Lab in Rijeka, Croatia. The overarching theme was the creation of green-based travel itineraries, especially focused on services, considering sustainable tourim and circular economy models.

Participants had to consider several key aspects:

- Green transition diversification of the offerings based on target groups (children, youth, adults with/without children, seniors).
- Sustainability requirements for travel arrangements, accommodations and the overall travel experience.
- Utilization of local economic resources, such as local guides, sustainable products, and promoting local cultural heritage.
- Green and circular economy principles implemented by the accommodations, including CO2 reduction in transportation.

Organizing a green training program focused on "travel experience" had a profound impact, as it brought together various essential aspects of the green and circular economy, fostering a comprehensive and innovative approach to sustainable tourism. The training course encouraged participants to think creatively about ways to design travel experiences that minimized environmental impact while embracing principles of sustainability. The training program promoted innovation by challenging individuals and teams to develop travel solutions that addressed the pressing need for greener tourism options. Participants were motivated to consider how to reduce carbon emissions, make use of eco-friendly accommodations, and incorporate renewable energy solutions into their travel plans. This focus on sustainable innovation led to the development of new ideas that had a lasting impact on the tourism industry, setting a benchmark for future travel initiatives. In addition to fostering innovation, the training program played a role in advancing circular economy principles. Participants were tasked with creating travel experiences that emphasized resource efficiency, waste reduction and recycling. For instance, GenF designed itineraries that promoted eco-friendly accommodations, encouraged local food sourcing, and utilized low-emission transportation. In doing so, the program encouraged a shift toward a tourism model that minimized waste and maximized the value of resources, ensuring a more sustainable future for the industry. Furthermore, the training program









promoted inclusivity by engaging multiple target groups. Participants designed green travel offers tailored to different audiences, such as families, youth, children and elderly. This not only broadened the appeal of sustainable tourism but also helped make eco-friendly travel accessible to a wider range of people. It demonstrated that sustainability was not a one-size-fits-all solution but could be adapted to meet the diverse needs of travelers. One of the most significant benefits of the program was its focus on enhancing the local economy and cultural value. By focusing on the use of local resources, such as sustainable products, local guides, and cultural heritage; the program wanted to stress the importance that the economic benefits of tourism stay within the community.

This approach supported local economies while helping preserve cultural traditions, creating a richer and more authentic travel experience for visitors and reducing environmental Additionally, the program highlighted the importance of green and circular economy business models for tourism-related enterprises. Participants were encouraged to think about how enterprises, such as hotels and tour operators, could reduce their carbon footprint, minimize waste and promote eco-friendly practices. This emphasis on sustainability helped push the industry towards greener business models, aligning companies with the growing demand for environmentally responsible

Given the geographical scope of the Veneto Region partners, sessions were managed online, allowing widespread regional participation. The course incorporated remote project work between sessions, addressing live discussions to new topics and evaluations of project work outcomes.

The training revealed a strong need for training in business modeling, especially given the lack of knowledge about tools and structured approaches to green and circular economy challenges. Participants were able to enhance their skills, particularly in green and circular economy, enabling them to evaluate green washing practices and position themselves as "specialists" for emerging professions in these fields. Entrepreneurs recognized the growing demand from clients, especially international customers, for green and circular economy commitments in the tourism sector.

There desire meet these evolving market was clear to expectations. The main added value of the training was the opportunity for participants to become active learners providing also interesting suggestions on how to implement the green education at different levels. By acquiring new skills, they gained a deeper understanding of the value of green and circular economy and how to avoid greenwashing. This topic emerged as one of the most interesting during the training sessions. Participants expressed the need for not only for businesses but also for future professionals who will need to be part of the workforce. There was a particular focus on understanding how to avoid greenwashing or misleading green claims. During the discussion on best practices for green claims, the importance of clarity and accuracy was emphasized. When a business makes a green claim, it should be able to confidently ensure (and consumers to check it) that the information provided is both transparent and easily understood by all. The business must have up-to-date, credible evidence to support any environmental claims made, ensuring that these claims are based on verified data and facts. It is important that the claim presents the full story of the product or service. If the claim only applies to a part of the offering, it should clearly indicate this without misleading consumers about the overall environmental impact. Additionally, the discussion highlighted the importance of avoiding misleading information. Green claims should not exaggerate the environmental benefits of a product or service, nor should they omit important details that could lead to misconceptions.

The training also explored opportunities for transgenerational cooperation, enabling exchanges between more experienced participants (who may have less sensitivity to green issues) and younger individuals offering new perspectives on business management. This exchange fostered positive intergenerational impacts, with both sides benefiting from the diversity of thought and experience. The Greenpact Training Course successfully tested and implemented the Green & Impact Entrepreneurship Boosting Buddy Programme, overcoming initial challenges with SME engagement. The focus on business model development, particularly in the green tourism sector and creative industries, allowed participants









to enhance their skills and contributed to a growing recognition of the importance of green and circular economy strategies in business. The program demonstrated the value of intergenerational learning and provided interesting tips for future greenpact certification scheme, both for businesses and new professions.

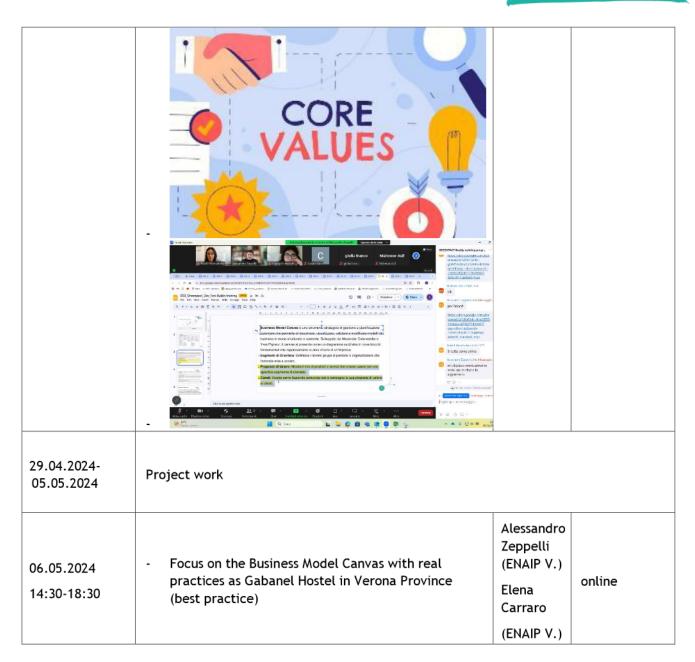
WHEN	WHAT	WHO	WHERE
22.04.2024 14:30-16:30	- Introduction to the GREENPACT project - Introduction in circular economy and impact entrepreneurship - Explaining the program - Challenge & idea generation / framing - Customer segments & Business model canvas	Alessandro Zeppelli (ENAIP V.) Eva Canevarolo (ENAIP V.)	Online
29.04.2024 14:30-18:30	- Introduction to Business Model Canvas throughout a deeper view on "core value and value proposition" with the participants	Alessandro Zeppelli (ENAIP V.) Eva Canevarolo (ENAIP V. gfbdfv) Serena Demichelis (ENAIP V.)	Online









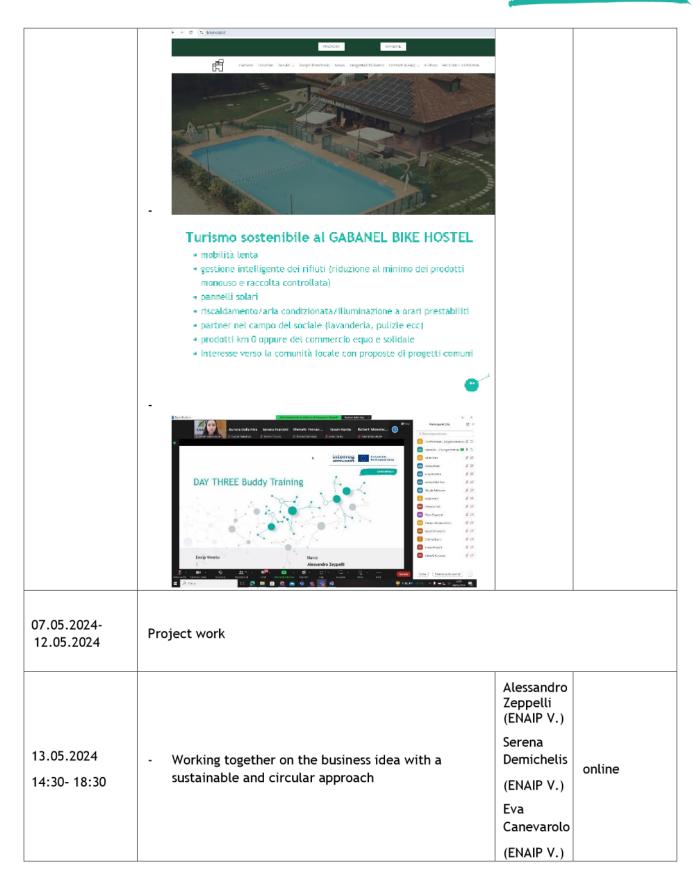










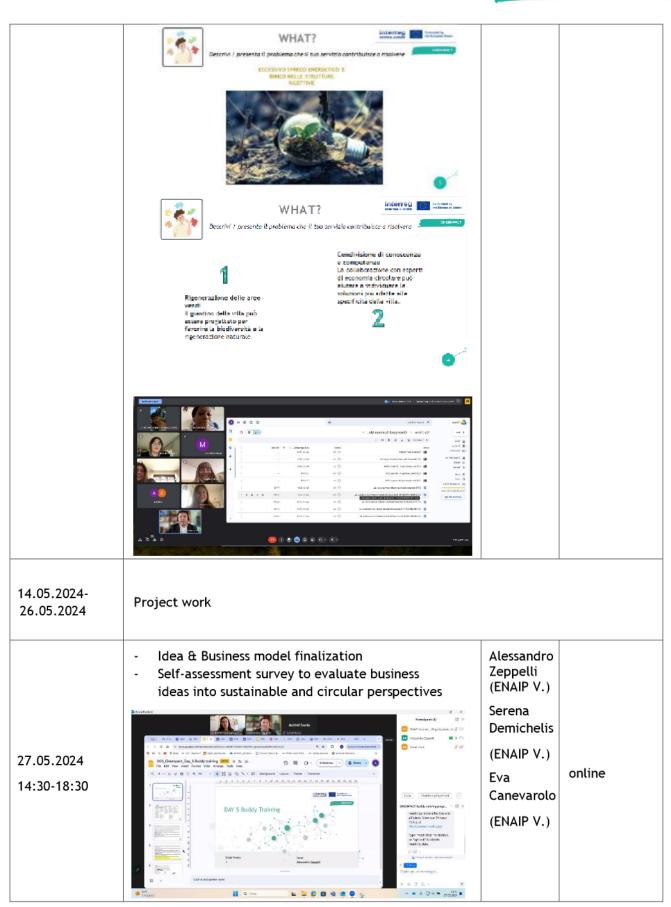










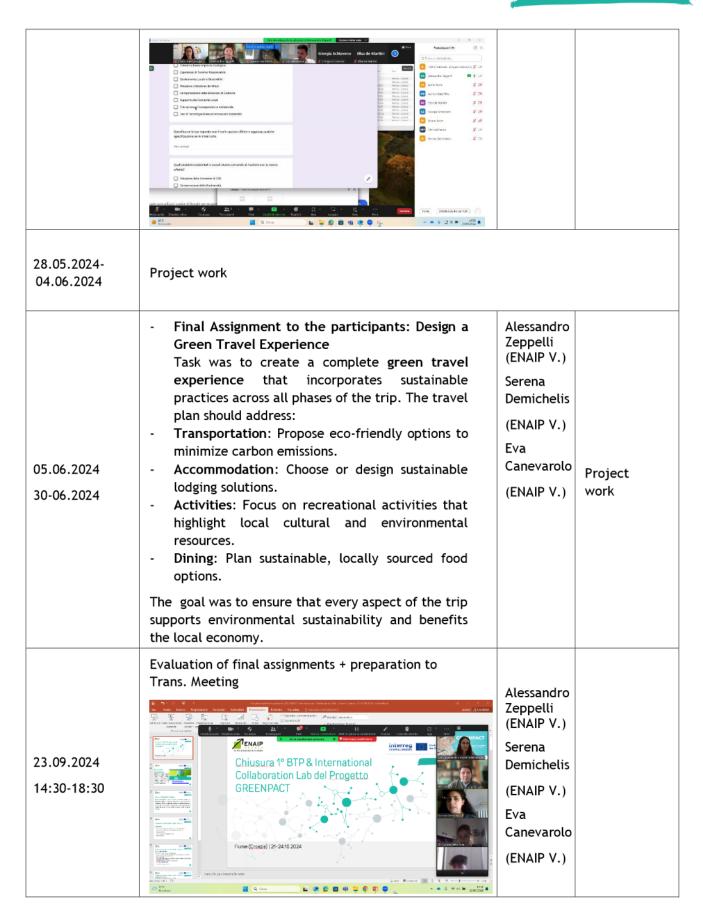






















All participants received a certificate of participation on completion of the lessons.



- · Introduzione all'economia circolare e all'imprenditoria d'impatto
- Approfondimento su Design thinking, benchmarking, generazione delle idee di business (attraverso il Business Model Canvas)

giornate (2 in presenza e 8 online).

- Pensiero creativo, Logica della catena del valore, Modellazione dei Businesse Comprensione della clientela e del mercato
- Elevator Pitching (presentazione delle idee di business)























24 participants were the original number of registrations, based also CL participation, were 4 representatives from touristic companies and 20 young future entrepreneurs.

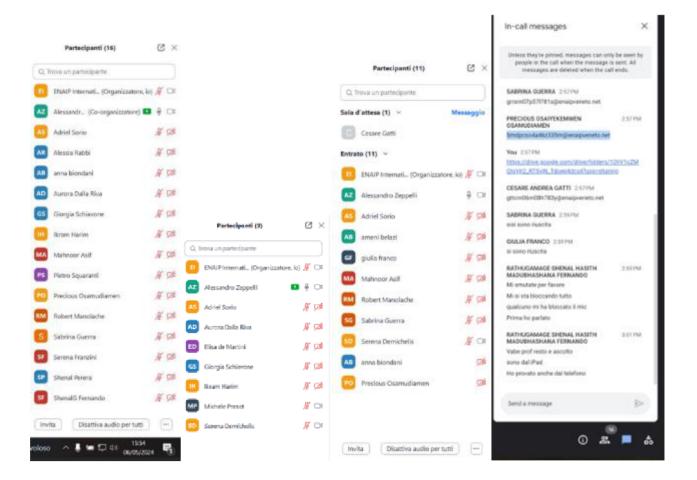
19 participants registered and participated to the BTTP programme.





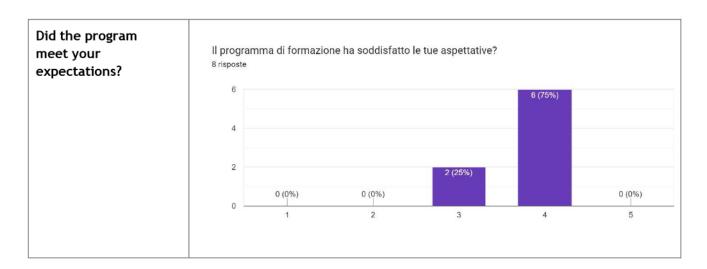






Result/Feedback

The feedback was asked via a google form at the completion of the training program. We received 8 completed questionnaires, the results are below. Overall we are positively satisfied with the results and can build on the feedback for the planning of the second round.



COOPERATION IS CENTRAL









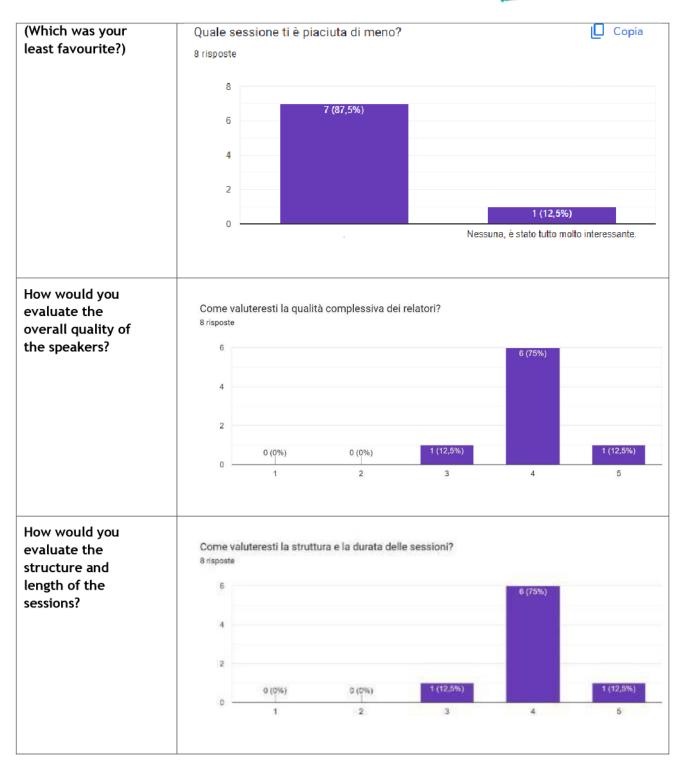










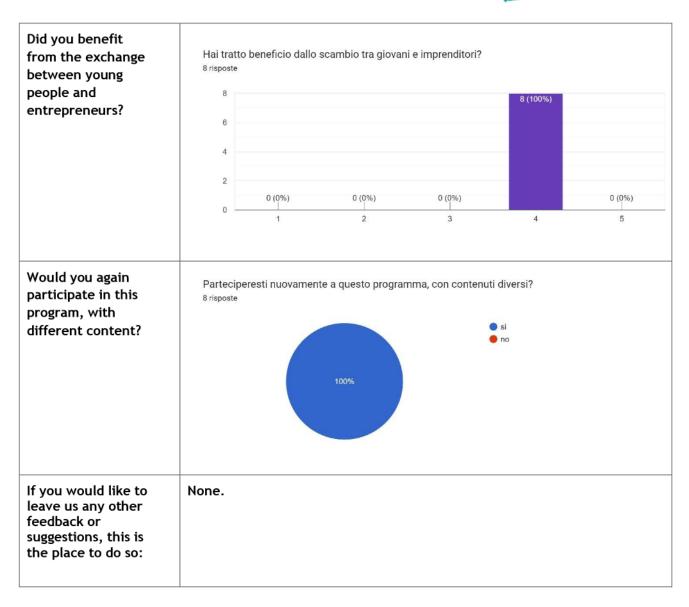












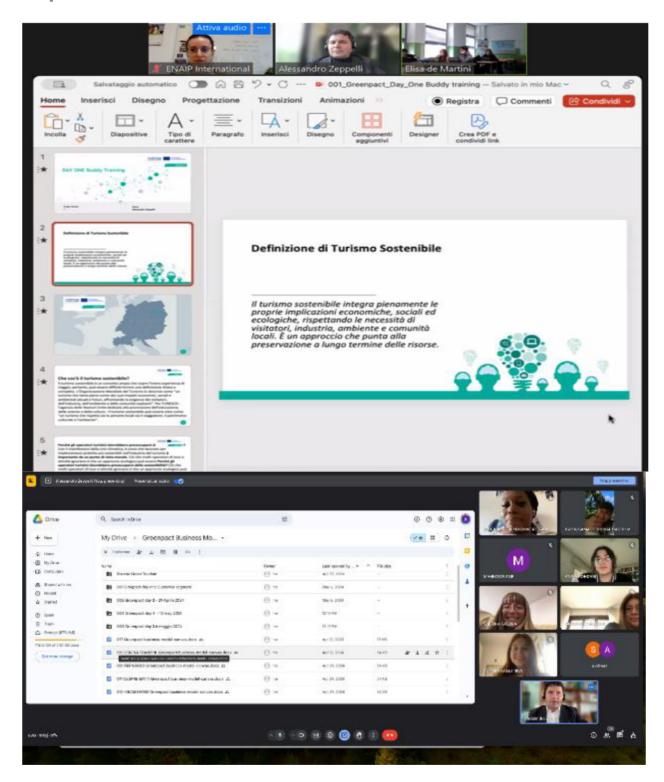








Impressions













Buddy Boosting Training Program: "Mysliet' udržateľne, konať udržateľne" - 22nd of May - 3rd of October 2024

D.2.2.2 - Bratislava region (PP9 UEBA)

Version 1 07 2024













Regional approach

BBTP has been offered as a voluntary activity for the students of our university or any other interested parties through an open call, offering the opportunity to enhance their knowledge and skills thanks to direct contact with various stakeholders who are active either in the topics of sustainability and green transition or are active in business with focus on tourism and are implementors of green innovation into day-to-day operations, offering their customers an added value.

We as a partner and academic institution have covered the theory of green transition, a topic that is very current and have delivered up to date information from research field, processing information from academic papers and journals, sharing the findings with students. This was mostly done in the first meeting with the attendees, the Kick-off, in the follow-up activities we have served as a moderator between the experts and students.

From the second session forward, experts from all over Slovakia, but also abroad (Germany, Czechia) joined our initiative in order to facilitate their knowledge and real-world experiences to the Futurepreneurs. We tried to ensure a wide typological variety of external subjects. In all of the sessions, the external speakers/experts were given opportunity to tell the Futurepreneurs about their activities and the story that led them to where they are now. An integral part of each session was the discussion, allowing Futurepreneurs to ask directly and seek answers to what interests them.

The training was based on facilitating solutions to real-world business issues in the tourism sector concerning introducing circular and sustainable approaches in the business environment, together with creative methods of work in order for creation of new possible approaches. The challenges identified concerned at three topics:

- IV. Customer communication campaign/strategy (effective communication channels to promote responsible customer behaviour)
- V. Linking to local producers (...raw materials, packaging, food & more...)
- VI. Sustainable management of the premises and promoting sustainable practices (recycling, upcycling, reducing, removing) to the customers

In terms of organisation, it has been decided to steer away a little bit from the 3-month timeframe, as that would be affected with summer holiday season, during which it would be impossible to gather the desired attendance. This has caused some of the sessions to be held in September. Due to unforeseeable events of floods in the Central European region that also heavily affected Bratislava region, the start of the winter semester had to be postponed by a week, which affected our original schedule of sessions by also one week, causing the last session to take place at the beginning of October 2024.

A notable factor with the buddy programme was the volatility of attendees. As the participants were selected through an open call, if was fully on the Futurepreneurs preference, availability and selection on which sessions they decided to participate. We do not see a way to force someone to attend a session in which the topic does not interest him/her, and we also do not think that enforcing attendance in any way would be beneficial to any of the affected parties or the project activity. For each session we have managed to attract a feasible number of attendees and create a very engaging and friendly atmosphere in the room, facilitating good transfer of knowledge and experiences.

The overall objective, was to empower students and future entrepreneurs ("Futurepreneurs") by enhancing their understanding of sustainability, green transition practices, and sustainable tourism. This was achieved through direct interaction with experts from both academia and industry, who shared their knowledge, real-world experiences, and innovative practices.









Attendees explored real-world business challenges, focusing on the application of sustainable and circular economy solutions. For this, they used creative problem-solving to brainstorm and propose innovative approaches to challenges like sustainable resource sourcing, effective customer communication, and responsible business practices.

During multiple events attendees worked in teams in order to design potential solutions for Customer Communication Campaign/Strategy; Partnerships with Local Producers; Sustainable Management Practices and other areas that are relevant to the proposed GREENPACT Certification Scheme.

This setup not only aligns with the goals of promoting sustainability in tourism but also empowers attendees to become active participants in the green transition movement through GREENPACT Ambassador program.









Program

When & where	Topic	Speaker		
22 nd of May 2024; UEBA; 15:00 - 16:30 (single session)	Kick-Off: - Presentation of the GREENPACT project "Futurepreneurs and SMEs for a sustainable Central Europe"; - Introduction to the problematics of the circular economy - what does science say? - Certification schemes - what is their purpose and perception	Prof. Peter Markovič; Dr. Martin Novysedlák;		
	- Specifics of doing business in tourism - what's planned in future meetings			
	Circular economy from the perspective of INCIEN: - Presentation of the Circular Economy Institute.			
20th -6 H-1 2024	- Examples of good and bad practices from Slovakia and abroad.	Katarína Bednáriková (INCIEN)		
30 th of May 2024; UEBA;	- Barriers to the development of the circular economy in our country.	Petra Csefalvayová (INCIEN)		
16:00 - 19:00 (double session)	- Certification of sustainable businesses - purpose, benefits, real life outcomes.	Michaela Augustín (INCIEN)		
	- Greenwashing and circular business models. Measurable indicators of circularity.			
	- Workshop: Roleplaying game Circula			
	Evaluation of wellness hotels in terms of business sustainability			
14 th of June 2024; On-line (MS	- Real world experiences from Germany, Austria and Slovakia,			
Teams)	- Presentation of original research results,	Maximilian Maas (Hotel- Restaurant Maas,		
16:00 - 17:30 (single session)	- Certifications and their scope of practicality for a tourism business unit	Lunzerath)		
(3510 30331011)	- Discussion with students about preferences and trade-offs in hotel industry & tourism			
25 th of June 2024;	Villa Dr. Szontagh Vysoké Tatry:			
On-line (MS Teams)	- Brand of Dr. Szontagh - who he was and his legacy	Ing. Katarína Maj Vrábelová (Villa Dr.		
16:00 - 17:30 (single session)	- The influence of Szontag's story on contemporary tourism and associations in the Tatras.	SZONTAGH)		









	- Certifications and their scope of practicality for a tourism business unit		
	- Our advice to guests on how to behave ecologically. Education of employees about ecology.		
	- How do we handle food? Using local resources and preventing food waste.		
	SUSTAINOVA - Inspire the business sustainability transformaton:		
26 th of September 2024; UEBA	- Screening of the unique Beyond Zero documentary about one of the most inspiring stories of sustainability transformation in business.	Tomáš Svoboda (SUSTAINOVA)	
15:15 - 18:30	- Discussion on other successful stories of sustainable business.		
(double session)	- Discussion on other marketing communication of businesses in scope of sustainability (Greenwashing, Certification, green transition programmes)		
	EZO.sk - A successful story of a Slovak entrepreneur and sustainable business		
3 rd of October 2024; UEBA 15:15 - 16:45 (single session)	 From 90's to 20's - Upkeeping tradition while transitioning to sustainable packaging Looking back - pitch presentations - The scope of 1st Collaboration LAB challenge after the BBTP, new insights, understandings and ideas. (workshop) 	Zdenka Bajusová (EZO.sk)	
	- Discussion and mentoring.		

Impressions & Lessons learned

From the business perspective

- Companies are interested in sustainable practices but only to the extent of business profitability; in rare cases are willing to cut margins but expect returned added value in customer perception and branding (this is where certification could be the answer)
- Companies find it hard to utilize the **potential of promoting** their sustainable practices they do not know how to persuade price oriented customers
- Companies do not trust the young (GenF) to deliver practical and functioning solutions

From the training perspective

Solving specific challenges has proved to be a good learning experience for the GenF









- GenF can provide relevant inputs and insights to the business sector
- Business sector is interested in the outcomes (as prooved at the final presentation)

As a good practice we could point out following aspects of the training program:

- Working in teams
- Providing space for SME and Futurepreneur (especially youth) interactions in a safe environment where it is okay to train and create imperfect solutions, learning about these imperfections and polishing and narrowing down said imperfections
- Working on real-world issues through workshops activating attendees

Result/Feedback

After each session a Feedback from was shared through e-mail with all of the Futurepreneurs. The Feedback form consisted of 5 questions with a Likert scale of 1-5 points, with 5 being the best rating possible. The feedback forms were anonymous in order to receive as objective feedback as possible.

The 5 questions were as follows:

- The event fulfilled my expectations.
- The contents were well structured and easy to follow.
- The acquired knowledge is applicable in practice
- The acquired knowledge is beneficial for me
- The lecturer was professional, he knew how to communicate well and transfer knowledge

Session / Question	1 Kick-Off	2&3 INCIEN	4 M. Maas	5 Szontagh	6&7 SUSTAINOVA	8 EZO.sk	QUESTION AVERAGE
The event fulfilled my expectations.	4	4,5	3,57	4,29	4,79	4,2	4,23
The contents were well structured and easy to follow.	4,44	4,88	3,57	4,57	4,57	4,1	4,36
The acquired knowledge is applicable in practice	4,22	4,13	4,14	4,43	4,71	4,1	4,29
The acquired knowledge is beneficial for me	4,22	4,25	3,86	4,29	4,79	4	4,24
The lecturer was professional, he knew how to communicate well and transfer knowledge	5	4,38	4,14	4,43	4,93	4,7	4,60
SESSION AVERAGE	4,38	4,43	3,86	4,40	4,76	4,22	4,34









As it can be seen in the table, the overall feedback rating is above 4 in each question, suggesting a high rate of satisfaction with the activities within the Buddy programme. Only one session (#4) averaged below 4 points, which was one of the online sessions. While lowest among the sessions, the score is still in the area that we would consider a good experience for attendees.

When asked about specific details, attendees mentioned that there were connection issues for some of them, that information were too overwhelming due to bad distribution among slides, causing overload and loss of focus. We have communicated this to the speaker afterwards.

In relevance to this however, multiple attendees communicated that the on-line form caused them to lose focus and do something else on the computer while just listening, what we can confirm as organisers that interaction was vastly lower than in the case of in person events.

Next steps and 2nd training cohort improvements

Due to the reasons stated in the previous section, for the 2nd cohort we will try to prefer in-person events, that received gratitude and joyful comments from both speakers (SME's) and Futurepreneurs.

In addition to that, we will try to provide more opportunities for direct interaction of SMEs and Futurepreneurs, not just in way of verbal exchange, but actual cooperation setting, in the form of workshops. The goal will be to create environment in which the SME will not be the one who just commands and gives orders but put themselves into the shoes of a Futurepreneurs, understanding their values and struggles when developing their sustainable business.

At the same time better communication will be facilitated between the attendees, proving that they can cooperate on human level, that their goals of sustainable business are mutual and that the generation F can provide answers to challenges, good ideas, and is capable of problem solving and product development and evolution.

As the project consortium also progressed with the development of the certification scheme, even more attention will be given to this topic, asking more specific question on perception and usability of such a scheme, motivating attendees to also become GREENPACT Ambassadors. The upcoming 2nd Regional Collaboration Lab will be focused on the area of creative

Registrations, Participants and Attendance

As the activity was continuously promoted as an open call (with direct invites to attendees of previous sessions, seeking continuous attendance) the attendance varied between sessions, what we associate with varying interest in specific subtopics/external experts and, of course, personal priorities of Futurepreneurs.

Through all the sessions we managed to achieve attendance of 40 unique futurepreneurs. The total number of "session-hours" attended by Futurepreneurs was 134, bringing the average attendance per person to 3,35 sessions. While this number might seem low, considering the total number of sessions being 8, it is strongly affected by the attendees of just one or two sessions, who cherry-picked topics of their interest. The average number of attendees per session has been 16,75 people, this number does not include SME stakeholders or UEBA project team members.

The most popular session was the screening of the "Beyond Zero" documentary. It could be, that the generation of Futurepreneurs has a preference/inclination to audio-visual content as a medium for transferring knowledge. With that said, we also see as important to highlight the fact that the subsequent discussion about the document but also about current global status quo in transitioning towards green solutions (the speaker has extensive business experience from Vietnam) was fruitful and engaging.









In terms of SME stakeholders, 7 external experts have been reached from 5 organisations. Out of these, 2 were organisations facilitating sustainability knowledge, processes and business models to businesses, while the other 3 were SMEs with focus of activities directly aimed or strongly related to tourism.

Attendees who participated in at least 5 sessions received a certificate of attendance.

UNIVERSITY OF ECONOMICS IN BRATISLAVA FACULTY OF BUSINESS MANAGEMENT







OF ACHIEVEMENT

This certificate confirms that









Vame Surname

successfully completed the

Green and Impact Entrepreneurship Boosting Buddy Training Program,

focused on circular economy, business transformation and impact entrepreneurship. Participant gained comprehensive theoretical and practical skills in sustainable business practices for the tourism and creative industries.

Peter Markovič

Martin Novysedlák

Project manager

Program coordinator









Gallery















